



INSURANCE
SPECIALTY
GROUP

Clear Blue Facility Success Stories in 2017

Primary Policies, Up to \$5 mm in Limits:

1. 253 Units in One building of 7 stories with Costs of \$47 mm – ISG will bind 4 additional accounts with approximately the same exposures. The insured's lenders had call with CEO of Clear Blue and the lenders' loan committee approved Clear Blue
2. 57 Units in one building of 8 Stories with costs of \$24 mm
3. 240 Units on one building of 5 stories with costs of \$45 mm
4. 350 Units in one building of four stories with costs of \$55 mm
5. 119 Units Timeshare Units in One Building – Costs of \$36 mm
6. 248 Condo Units in One Building of 6 Stories with estimate costs of \$44 mm
7. 85 Senior Living Units in One Building with costs of \$32 mm
8. 110 Room Hotel of 5 stories with costs of \$20 mm

Excess Policies, Up to \$5 mm xs \$5 mm:

1. Large TX and CA Tract Builder with costs of \$600 mm and over 6,000 units per year. \$5 mm xs 45 mm.
2. 280 Apartments in 8 Buildings of 4 Stories with \$35 mm of costs. \$5 mm xs \$5 mm
3. Large TX Tract Builder with costs of \$129 mm. \$5 mm xs \$5 mm
4. Division of national builder with \$65 mm in annual costs. 5 mm xs 5 mm.
5. 900 Single Family Homes over 3 years - \$5 mm xs \$5 mm

ISG bound over \$12 mm of premium through the Clear Blue Facility in 2017, including placements with all of the major wholesale shops and from large retail agents.

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